



# **RISK COMMUNICATION**

**A VITAL TOOL FOR  
BUILDING PUBLIC SUPPORT  
FOR CLIMATE CHANGE  
ADAPTATION**



# Risk Communication and Climate Change Adaptation

**Risk communication is more about building constructive relationships than just explaining the facts.**

***“Actions, words, and other interactions that incorporate and respect the perceptions of the information recipients, intended to build trust and help people make more informed decisions about threats to their health and safety.”***



# Risk Perception and Climate Change Adaptation

## Risk Perception Psychology

Risk is SUBJECTIVE!

The facts AND how we interpret them.

How we *feel* about the facts drives how  
we decide, and how we behave

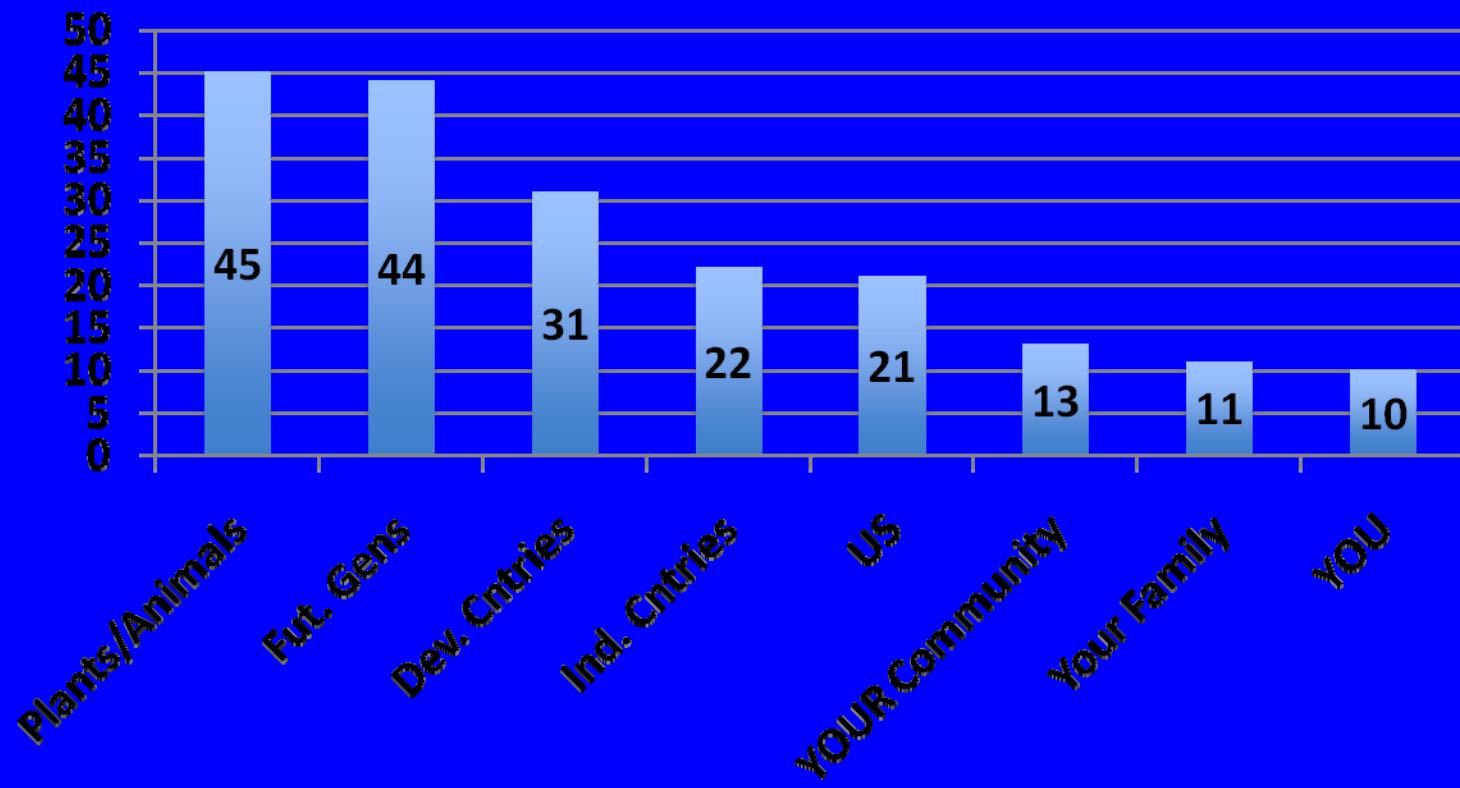


# **Risk Communication and Climate Change Adaptation**

**Progress will depend on public support in two key groups.**

- 1. Those who deny climate change**
- 2. Among those who accept it, their degree of concern**

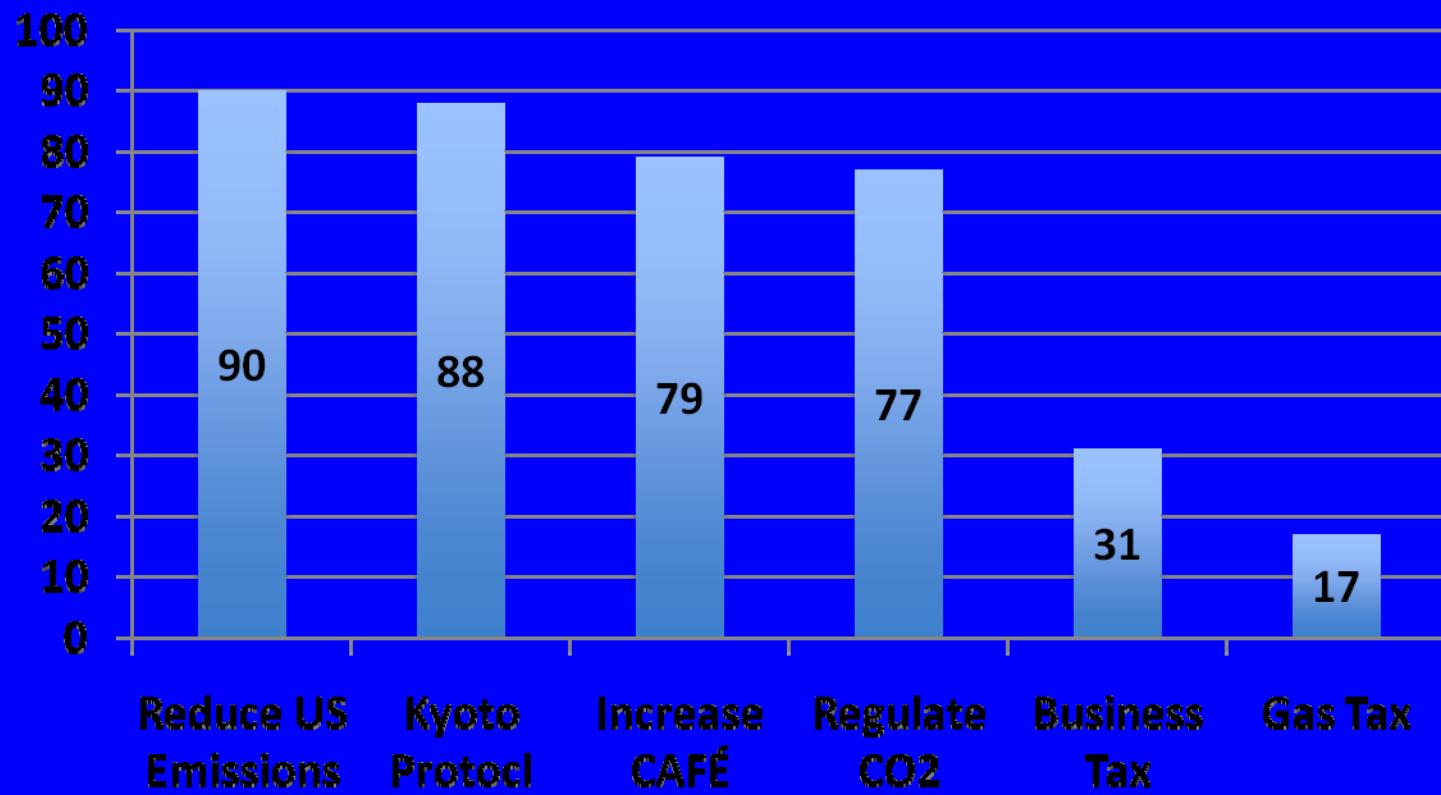
# Risk *Perception* and Climate Change Adaptation *Who Will It Happen To?*



Anthony Leiserowitz, "Climate Change Risk Perception and Policy Preferences: The Role of Affect, Imagery, and Values" 2006

# Risk Perception and Climate Change Adaptation

## *What should we do about it?*



Anthony Leiserowitz, "Climate Change Risk Perception and Policy Preferences: The Role of Affect, Imagery, and Values" 2006



# Risk Perception and Climate Change Adaptation

Can It Happen to ME?

Yes = more concern. No = less concern

Now or Later?

Now = more concern. Later = Less concern

Personalized or Abstract?

Personalized = more concern.

Abstract = less concern



# Risk Perception and Climate Change Adaptation

## Benefit v. Risk

The greater the benefit from a behavior or choice, the smaller any associated risk will feel.

## Catastrophic or Chronic?

Risks that do harm over time evoke less concern than those that do their harm all at once, on a large scale



# Risk Perception and Climate Change Adaptation

## Voluntary or Imposed?

A risk we choose to engage in evokes less concern than the same risk if imposed on us.

## Control

A risk we feel we have some control over worries us less than if we don't think we have any control



# Risk Perception and Climate Change Adaptation

## Natural or Human-made

Natural = less concern. Human-made =  
more concern

## Risks to Our Kids

Risks to children = more concern



# Risk Perception and Climate Change Adaptation

The Deniers – A Different Psychology  
Cultural Cognition

WE TAKE POSITIONS THAT CONFIRM WHAT OUR  
GROUP BELIEVES, IN ORDER TO STRENGTHEN  
THE GROUP, AND THE GROUP'S ACCEPTANCE  
OF US AS A MEMBER IN GOOD STANDING.

[www.culturalcognition.net](http://www.culturalcognition.net)



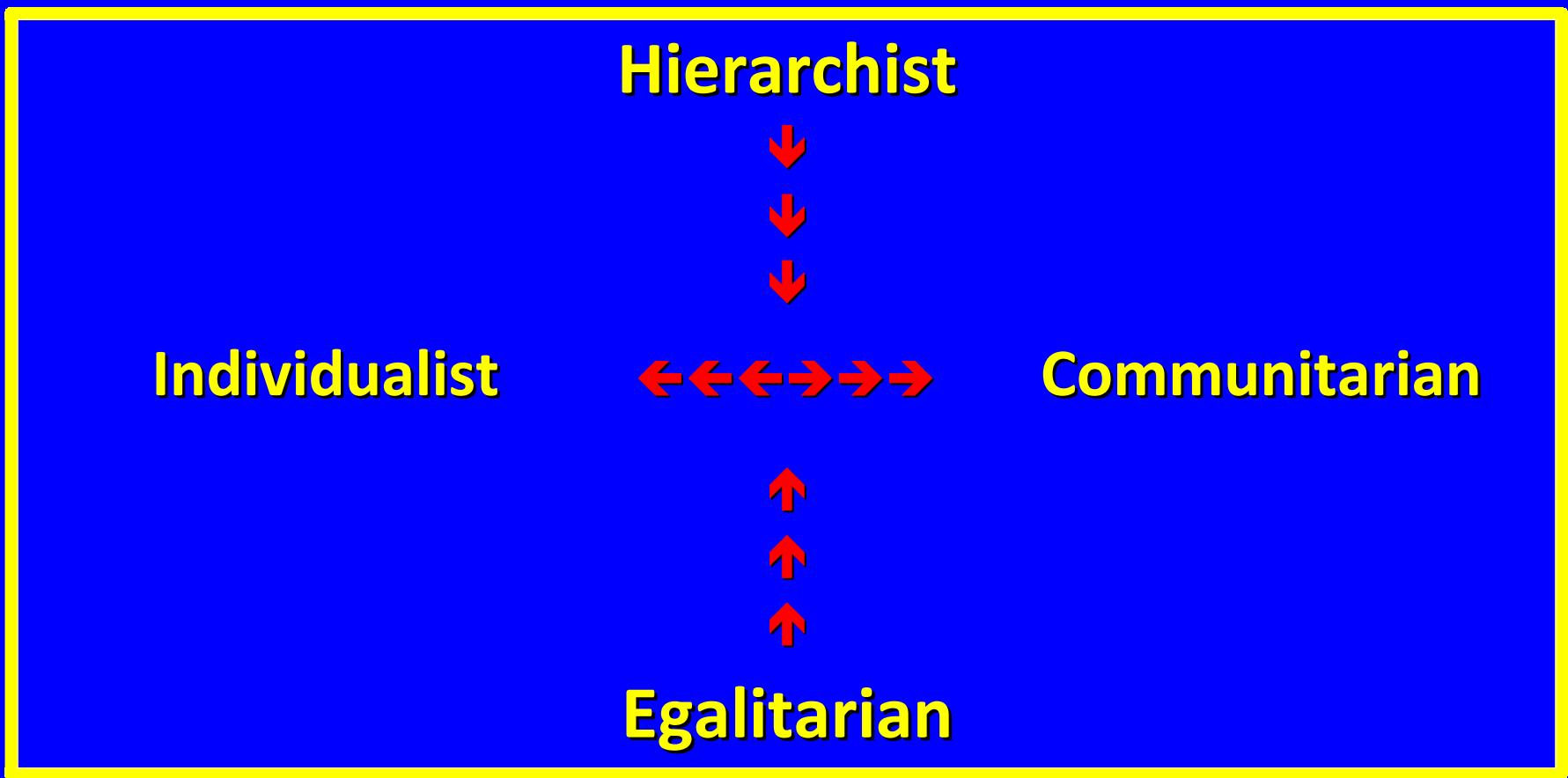
# CULTURAL COGNITION

**GROUP** = HOW WE THINK SOCIETY  
SHOULD OPERATE.

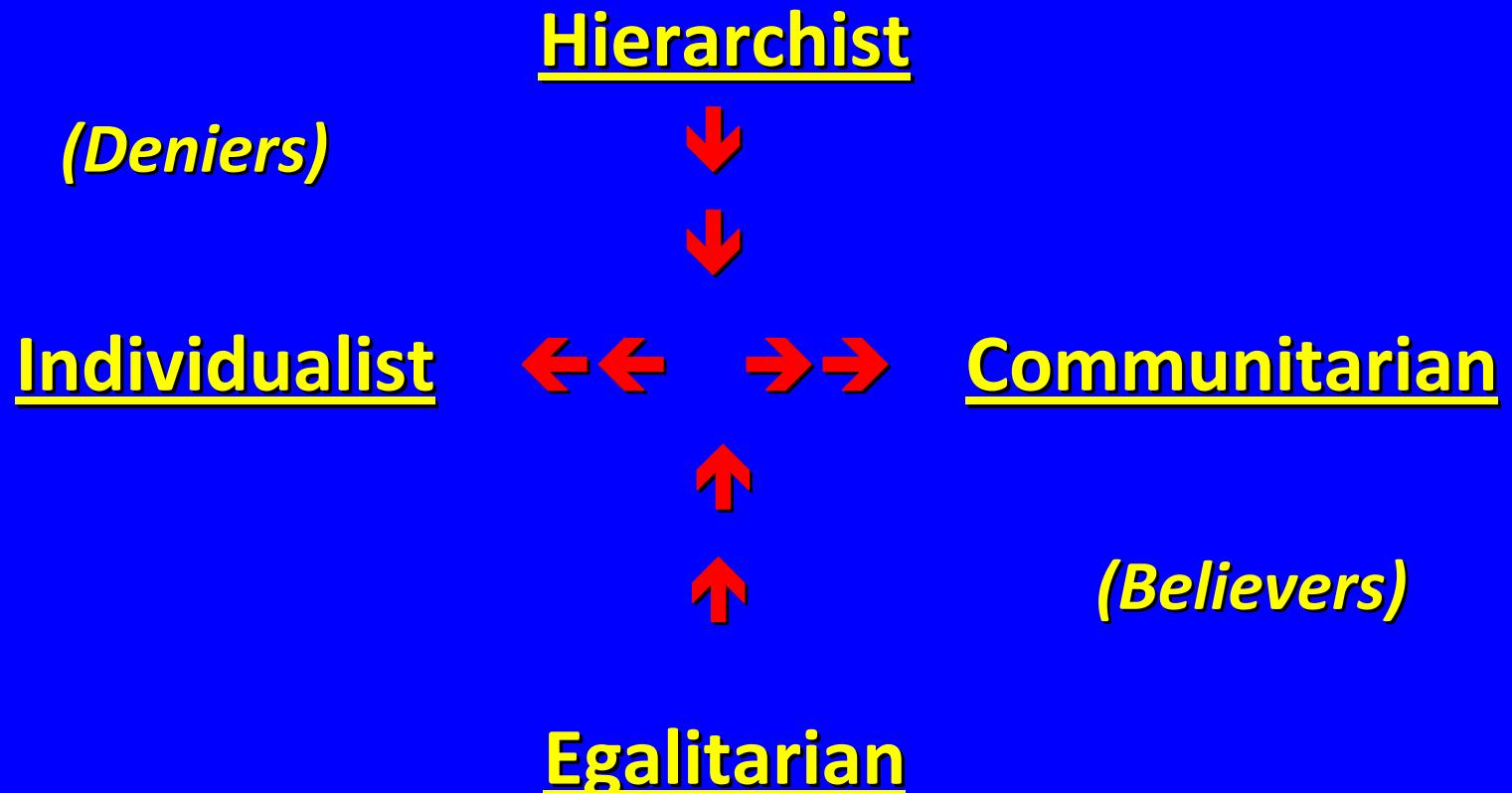
INDIVIDUALIST  $\longleftrightarrow$  COMMUNITARIAN

HIERARCHIST  $\longleftrightarrow$  EGALITARIAN

# CULTURAL COGNITION



# CULTURAL COGNITION



# CULTURAL COGNITION

## Individualist       Communitarian

*Rate these 0-5. 0 = strongly disagree, 5 = strongly agree*

*Total your answers to the odd questions, and to the even questions*

1. The government interferes too much in our everyday lives.
2. Government needs to make laws that keep people from hurting themselves.
3. The government should stop telling people how to live their lives.
4. The government should do more to advance society's goals, even if that means limiting the freedom and choices of individuals.
5. Too many people today expect society to do things for them that they should have to do for themselves.
6. People should be able to rely on the government for help when they need it.
7. Society works best when it lets individuals take responsibility for their own lives without telling them what to do.
8. It's society's responsibility to make sure everyone's basic needs are met.
9. People who are successful in business have a right to enjoy their wealth as they see fit.
10. Taxes should be higher on the wealthy as a fair way of getting them to share the benefits society gives them.

*(The greater your total to the odd questions exceeds the total to the even questions, the more Individualist you are.)*

# CULTURAL COGNITION

## Hierarchist       Egalitarian

*Rate these 0-5. 0 = strongly disagree, 5 = strongly agree*

*Total your answers to the odd questions, and to the even questions*

1. Our society would be better off if the distribution of wealth was more equal.
2. Nowadays it seems like there is just as much discrimination against whites as there is against blacks.
3. We need to dramatically reduce inequalities between the rich and the poor, whites and people of color, and men and women.
4. It seems like blacks, women, homosexuals and other groups don't want equal rights, they want special rights just for them.
5. It's old-fashioned and wrong to think that one culture's set of values is better than any other culture's way of seeing the world.
6. The women's rights movement has gone too far.
7. We live in a sexist society that that is fundamentally set up to discriminate against women.
8. A lot of problems in our society today come from the decline in the traditional family, where the man works and the woman stays home.
9. Parents should encourage young boys to be more sensitive and less rough and tough.
10. Society as a whole has become too soft.

*(The greater your total to the odd questions exceeds the total to the even questions, the more Egalitarian you are.)*



# CULTURAL COGNITION

MORE PREDICTIVE OF POSITIONS THAN  
STANDARD DEMOGRAPHICS ON;

- CLIMATE CHANGE
- NANOTECHNOLOGY
- ABORTION
- GUNS
- NUCLEAR POWER
- CERVICAL CANCER VACCINE FOR GIRLS

# CULTURAL COGNITION INSIGHTS FOR COMMUNICATION

**2 NEWS STORIES QUOTING SCIENTISTS DESCRIBING CLIMATE CHANGE FACTS, SAYING SOLUTION WOULD REQUIRE USE OF NUCLEAR POWER.**

**IDENTICAL FACTS ON CLIMATE CHANGE.  
ONE LINE WAS CHANGED.**

- 1. “REVITALIZE THE NATION’S NUCLEAR POWER INDUSTRY.”**
- 2. NUCLEAR POWER SHOULD BE PROMOTED THROUGH “INCREASED ANTI-POLLUTION REGULATION.”**

# CULTURAL COGNITION INSIGHTS FOR COMMUNICATION

## HIERARCHIST/INDIVIDUALISTS

STORY 1, *PRO ECONOMY*, = *MORE AGREEMENT WITH FACTS ON CLIMATE CHANGE!*

STORY 2, *PRO REGULATION*, = *LESS AGREEMENT W/SAME FACTS.*

## EGALITARIANS/COMMUNITARIANS

STORY 1, *PRO ECONOMY*, = *LESS AGREEMENT WITH FACTS ON CLIMATE CHANGE!*

STORY 2, *PRO REGULATION*, = *MORE AGREEMENT W/SAME FACTS.*



# Suggestions

**BE HONEST. RESPECT FEELINGS AND BELIEFS. EMPOWER CITIZEN INVOLVEMENT WHEN POSSIBLE**

- 1. MAKE IT LOCAL!**
- 2. MAKE IT CONCRETE, NOT ABSTRACT!**
- 3. MAKE IT NOW, NOT LATER!**
- 4. TALK ABOUT TRADE OFFS BETWEEN RISKS AND BENEFITS, AND THE BENEFITS OF ADAPTING SOONER RATHER THAN LATER.**
- 5. FIND WAYS TO FRAME ADAPTATION WITHIN THE CONTEXT OF LOCAL ATTITUDES TOWARDS CLIMATE CHANGE. (THERE ARE OTHER REASONS THAN CLIMATE CHANGE TO TAKE MANY ADAPTIVE ACTIONS.)**

**"Climate Skeptics Embrace Cleaner Energy."**

<http://www.nytimes.com/2010/10/19/science/earth/19fossil.html?ref=us>

# **RESOURCES**

**George Mason University Center for Climate Change  
Communication**

<http://www.climatechangecommunication.org/team.cfm#>

**The Psychology of Climate Change Communication**

<http://www.cred.columbia.edu/guide/guide/sec1.html>



# RESOURCES

**David Ropeik,  
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**978 369-5675**

**How Risky Is it, Really?**  
**Why Our Fears Don't Match the Facts**

