

**Cleveland Brothers Equipment Co. Talking Points
Pennsylvania DEP hearings re Atlantic Sunrise Pipeline Project**

- Good evening. My name is Tom Schachner, and I'm here to speak in support of the Atlantic

Sunrise pipeline project. The Atlantic Sunrise Project is designed to supply enough natural

gas to meet the daily needs of more than 7 million American homes by connecting

producing regions in northeastern Pennsylvania to markets in the Mid-Atlantic and

southeastern states.

- I am the Vice President of Sales at Cleveland Brothers Equipment Company, the

CATERPILLAR Dealer with 27 locations here in Pennsylvania and West Virginia. We are a

family-owned Company founded in 1948. We employ over 1,200 employees, both union and

non-union and have invested over **half a billion dollars** in CATERPILLAR equipment and

engines since 2010 supporting the oil and gas industry in Pa.

- Our Company has close and long-standing supply relationships with pipeline contractors

operating throughout Pennsylvania, including many of those that will be involved in this

project. We provide them with the best equipment available with respect to productivity,

reliability, safety and emissions control.

- The pipeline companies that will be doing work on this project are known for employing best practices in the construction industry including earthmoving, material handling and land restoration. We provide 24/7 equipment support to ensure that projects are not delayed due to equipment downtime.
- At stake in this project's approval are the jobs of many thousands of workers that support the production of natural gas and natural gas liquids in the shale formations across Pennsylvania. They cannot produce what cannot be transported to market because of lack of pipeline capacity. Atlantic Sunrise will go a long way to help alleviate that constraint.
- Because of all of the construction and energy production activities this pipeline will enable, communities throughout Pennsylvania will benefit from worker incomes earned, much of it spent locally. The resulting state and local taxes paid by ^{the workers} ~~them~~ and their employers will support public education, environmental programs, infrastructure, public safety and other state and local government operations. And from an energy independence standpoint, projects like the Atlantic Sunrise will enable this abundant, clean, affordable and domestic fuel to be provided across our state in a safe manner, while reducing our dependence on OPEC and other foreign governments for energy.

- This should be about safe and clean energy production and JOBS; thousands of JOBS for our Children and our Children's Children!!!! Thanks for this opportunity to offer my view about why this project is important to our Company and the Citizens of Pennsylvania.