



# **Improving Critical Facility Energy Resilience with Onsite Generation and Storage**

March 9, 2022

Tom Wolf, Governor

Patrick McDonnell, Secretary

## Today's goals and objectives

- Introduce energy resilience technology options for critical facilities
- Describe state/federal and other funding sources for these projects
- Make attendees stakeholders aware of no-cost feasibility studies
- Answer your questions about these topics

# Speaker Introductions



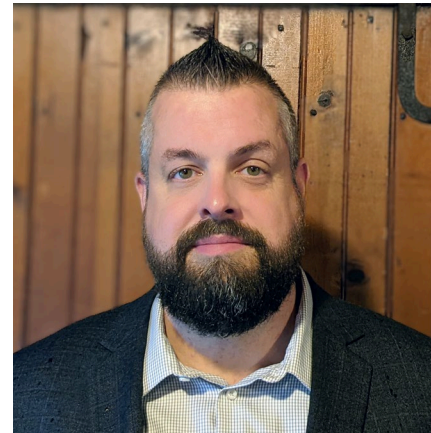
**Kerry Campbell**  
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**Brian Moore**  
Director, Environmental  
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**Tom Hughes**  
Director, Emergency Mgmt.  
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PA Emergency Mgmt. Agency



**Kevin Wright**  
President and co-founder  
ProtoGen, Inc.

# Agenda

1. Introduction & Purpose
2. Resilience Energy Technologies
3. Project Development Cycle
4. Funding and Financial Considerations
5. Regulatory and Legal Considerations
6. No-Cost Feasibility Studies
7. Q&A
8. Post-webinar survey: <https://forms.office.com/r/W5b2QrCncZ>



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# 1. Introduction & Purpose

# Adverse Events



Adverse events are increasing in frequency and intensity



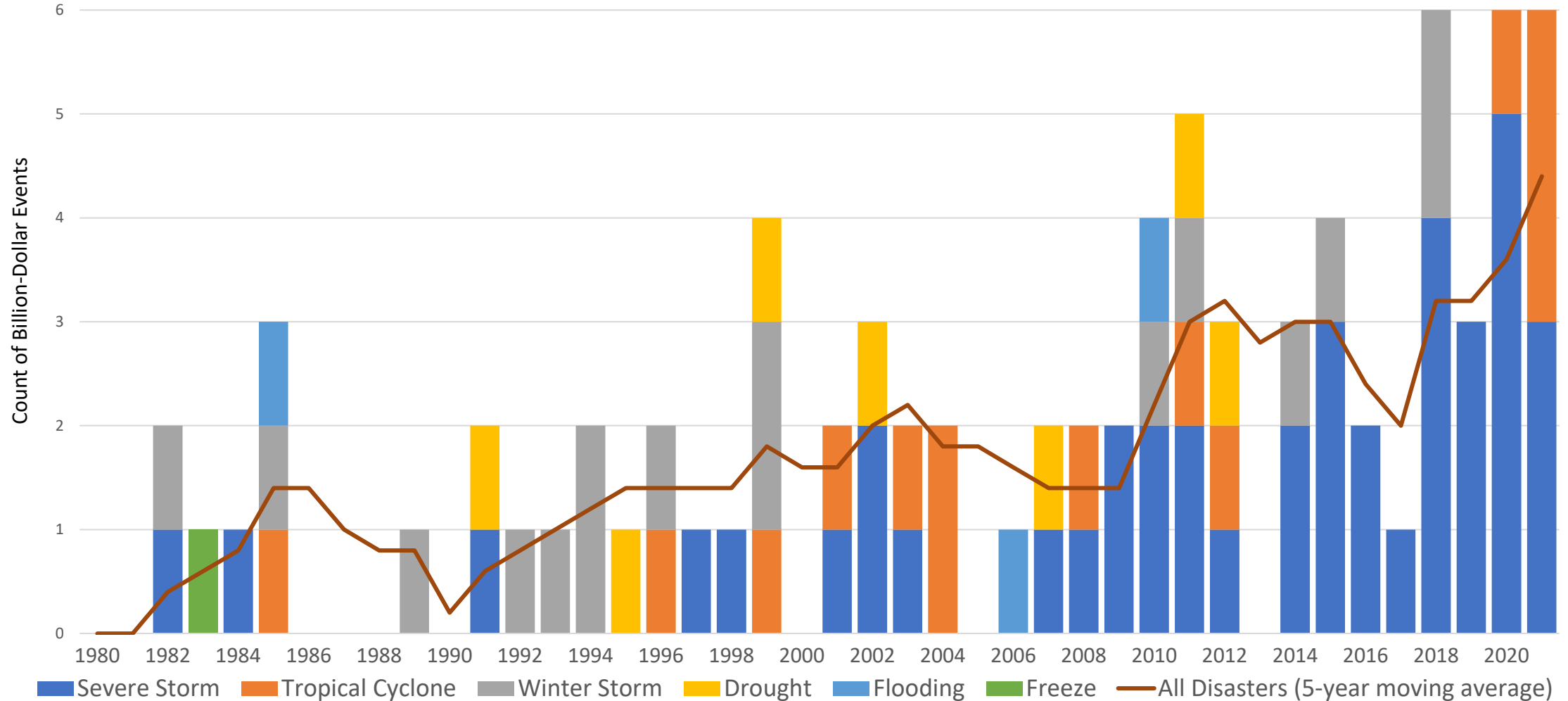
Such events can lead to cascading failures of critical infrastructure and systems



We need to adapt our critical infrastructure to withstand, ride through and recover faster from these events

# Adverse Events

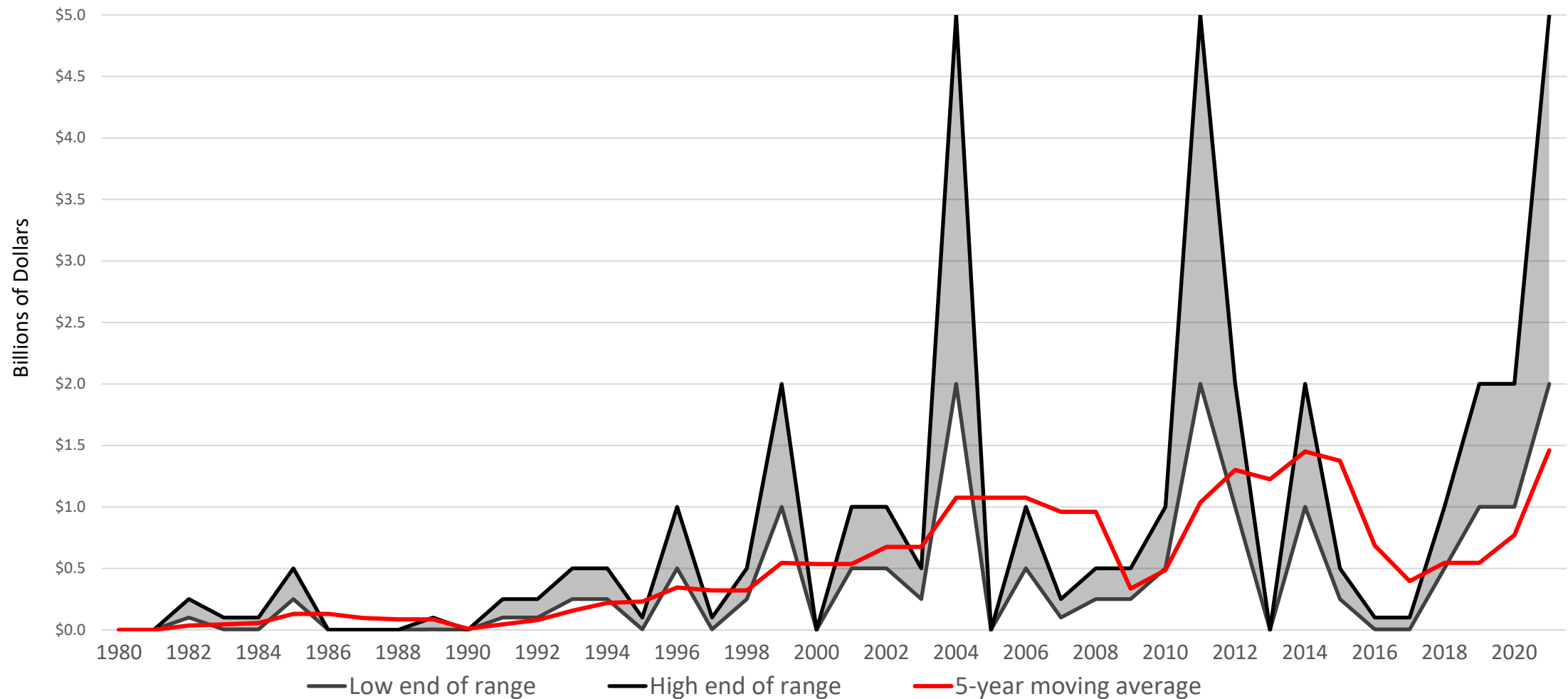
Pennsylvania Billion-Dollar Disaster Events 1980-2021 (CPI-Adjusted)



Source: <https://www.ncei.noaa.gov/access/monitoring/billions/>

# Adverse Events

1980-2021 Pennsylvania Billion-Dollar Disaster Event Total Costs (CPI-Adjusted)



Source: <https://www.ncei.noaa.gov/access/monitoring/billions/>



# DEP Energy Programs Office

The Energy Programs Office supports energy policies and programs that prevent pollution, protect our environment, improve public health, and ensure access to affordable energy options for all Pennsylvanians.

- Conservation and efficiency
- Advanced energy technologies
- Energy security and resiliency
- Education and outreach
- Climate

# Responsibilities: State and Federal

## **Department of Environmental Protection: Emergency Support Functions 10 and 12 (Energy)**

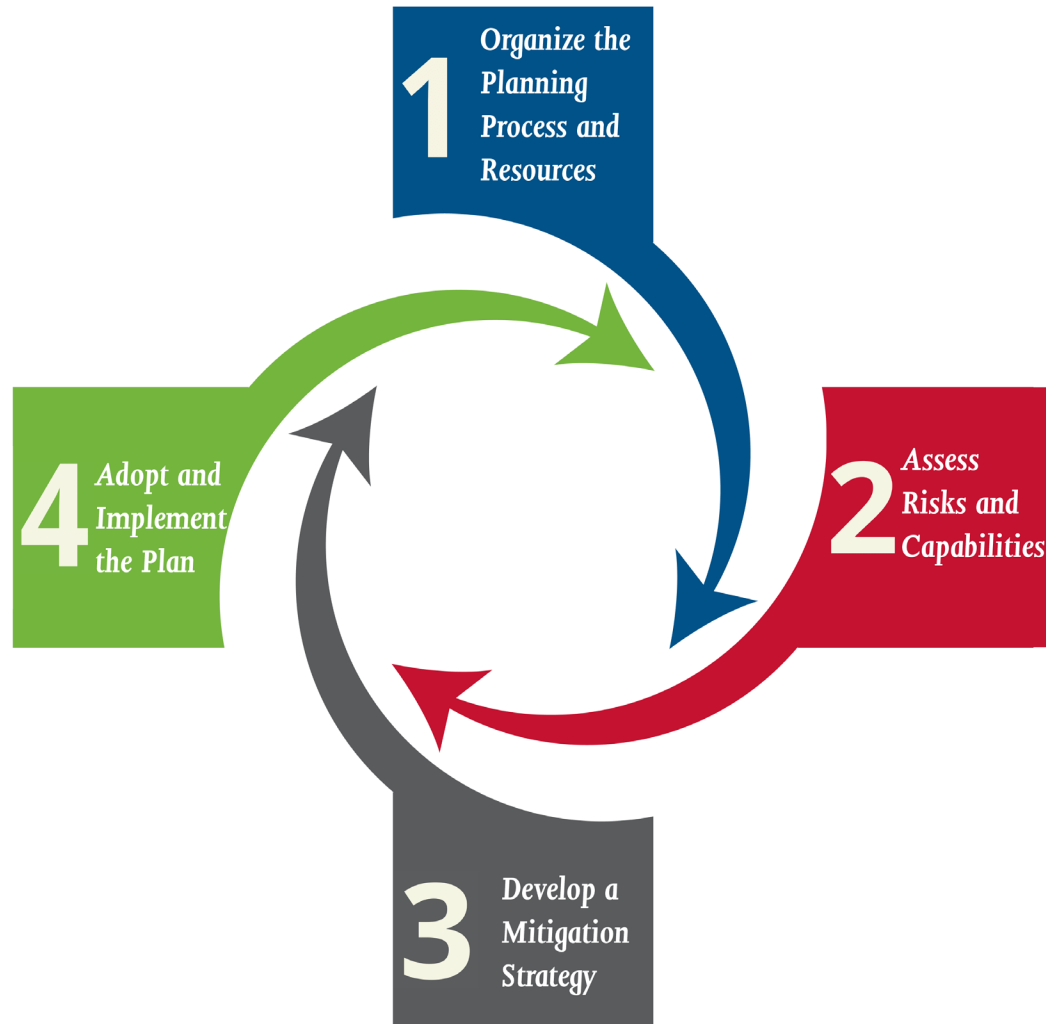
### **U.S. Department of Energy State Energy Program requires an Energy Assurance Plan that:**

- Facilitates preparedness to prevent, mitigate and/or enable a rapid recovery response to the disruption or shortage of energy supplies;
- Assists in fulfilling the requirements of the Commonwealth Emergency Operations Plan, the Federal requirement for a Hazard Mitigation Plan, and the Pennsylvania Code.

# Why Energy Resiliency is Important!

- Helps communities restart after natural or human made disasters.
- Helps keep critical, life sustaining facilities operational during emergencies.
- Enables a community or facility to become more independent and resilient.

# Hazard Mitigation Planning



- Hazard Mitigation Planning is an essential tool for communities to better prepare for an uncertain future
- There are four core steps to complete or update an HMP

# FEMA HMA Grant Programs Discussed Today

## Post-Disaster Grant Programs



**Hazard Mitigation Grant Program (HMGP)**  
Implements long-term hazard mitigation measures after a major disaster declaration



**HMGP Post-Fire**  
Helps communities implement hazard mitigation measures after wildfire disasters

## Pre-Disaster Grant Programs



**Flood Mitigation Assistance (FMA)**  
Reduces or eliminates the risk of repetitive flood damage to buildings and structures insured under the National Flood Insurance Program (NFIP)



**Building Resilient Infrastructure and Communities (BRIC)**  
Supports the undertaking of new and innovative infrastructure projects reducing the risks faced from disasters and natural hazards

# HMA Eligible Activities

<b>Mitigation Projects</b>	<b>HMGP</b>	<b>BRIC</b>	<b>FMA</b>
Property Acquisition	Yes	Yes	Yes
Structure Elevation	Yes	Yes	Yes
Mitigation Reconstruction	Yes	Yes	Yes
Flood Risk Reduction Measures	Yes	Yes	Yes
Dry Floodproofing non-Residential Buildings	Yes	Yes	Yes
Retrofitting	Yes	Yes	Yes
Generators	Yes	Yes	-
Advance Assistance	Yes	-	-
Project Scoping	-	Yes	Yes

Source: <https://www.pema.pa.gov/Mitigation/Documents/FEMA-Hazard-Mitigation-Assistance.pdf>

# PEMA Generator Funding

- PEMA often receives county, municipal, and volunteer organization requests regarding generators
- FEMA Hazard Mitigation Grant Program is not the best programs for these requests

## PEMA Generator Funding (cont.)

- Very low priority compared to other disaster and non-disaster mitigation projects vying for this same funding
- Potential applicants need to do some initial work to ensure they
  - have a clear scope of work
  - understand what their power generation requirements might be



# ➤ More Resources to Explore Generator Funding

- Helpful questions to consider
- Alternative approaches
- Additional documents
  - Eligibility guidelines
  - Assessment tools
  - Tips, worksheets, application materials & more



PEMA HQ Parking Lot 2014, HMGP Funded Mobile 175kw Generators,  
Photo - Courtesy of the PA Emergency Management Agency, MIRC Office

**Visit:**

**[pema.pa.gov/Mitigation/  
Grants-Projects/Generator-  
Funding/Pages/default.aspx](http://pema.pa.gov/Mitigation/Grants-Projects/Generator-Funding/Pages/default.aspx)**

# No-Cost Feasibility Studies

- Local, County and State bodies will be encouraged to apply for one of five (5) available no-cost project feasibility studies
- Feasibility studies shall address energy-related resilience projects and will be performed by ProtoGen, Inc.
- Studies conducted will be sufficient for adoption into a hazard mitigation plan (HMP)
- Studies can also be used to seek funding or issue a formal RFP



## 2. Resilience Energy Technologies

# Overview of Distributed Energy Resources

## COMBUSTION-BASED

Gas-fired turbine



Reciprocating genset



Microturbine

## NON-COMBUSTION

Solar photo-voltaic (PV)



Battery Energy Storage System (BESS)





# Gas-Fired Turbines

<b>Size Range</b>	1MW – 500+MW (1200+ MW in combined cycle)
<b>Thermal Output</b>	High-temperature exhaust can be used for steam, hot or chilled water, or industrial process
<b>Part-load Operation</b>	Efficiency declines significantly with load. Best economics at or near full load.
<b>Fuel</b>	Wide range of gas and liquid fuels. NG is most common for CHP.
<b>Time to full load</b>	< 10 minutes (aeroderivative) 20+ minutes (industrial) 50+ minutes (combined cycle)
<b>Ramp rate</b>	10% per minute (combined cycle) 20% per minute (industrial) 50% per minute (aeroderivative)
<b>Reliability</b>	Mature technology with high reliability.
<b>Other</b>	Relatively low emissions and require no cooling. Widely used in CHP applications; low installed costs.



Image source: <https://cai3.com/spirit-10-12-mw>

# Reciprocating Genset

<b>Size Range</b>	10kW – 10+MW (can combine multiple engines)
<b>Thermal Output</b>	Waste heat from exhaust, cooling water and lubricating oil can be used for hot or chilled water or low-pressure steam.
<b>Part-load Operation</b>	Perform well at partial load; well suited for both baseload and load-following applications
<b>Fuel</b>	Wide range of gas and liquid fuels. NG is most common for CHP.
<b>Time to full load</b>	< 5 minutes
<b>Ramp rate</b>	> 100% per minute
<b>Reliability</b>	Mature technology with high reliability.
<b>Other</b>	Widely used for CHP with relatively low installed costs. Starts quickly; operates on typical NG delivery pressures.



Image source: <https://www.generatorsource.com/14-MW-Wartsila-Natural-Gas-Power-Plant>

# Microturbines

<b>Size Range</b>	30kW– 200kW (1+MW in integrated modular packages)
<b>Thermal Output</b>	Microturbine exhaust temperatures are in the range of 500-600°F and can be used to make steam and hot or chilled water.
<b>Part-load Operation</b>	While efficiency declines significantly with load, this can be managed with modularity.
<b>Fuel</b>	Wide range of gas and liquid fuels. NG is most common for CHP.
<b>Time to full load</b>	5-6 minutes
<b>Ramp rate</b>	150-200% per minute
<b>Reliability</b>	Based on design principles used in larger turbines, with high reliability
<b>Other</b>	Low emissions with no cooling. Individual units are compact and can be easily shipped and sited in confined spaces.



Source: <https://horizonpowersystems.com/c1000s>



# Solar Photovoltaic (PV)

- PV panels use silicon cells to create electricity from light (NO FUEL REQUIRED)
- Sunlight is intermittent, meaning PV alone can't provide firm power
- Can be integrated based on available site space (rooftops, canopy structures, ground-mount)
- Can be net-metered (3MW for non-residential, 5MW for micro-grid and emergency systems)\*



\*Source: <https://programs.dsireusa.org/system/program/detail/65>



# Battery Energy Storage Systems (BESS)

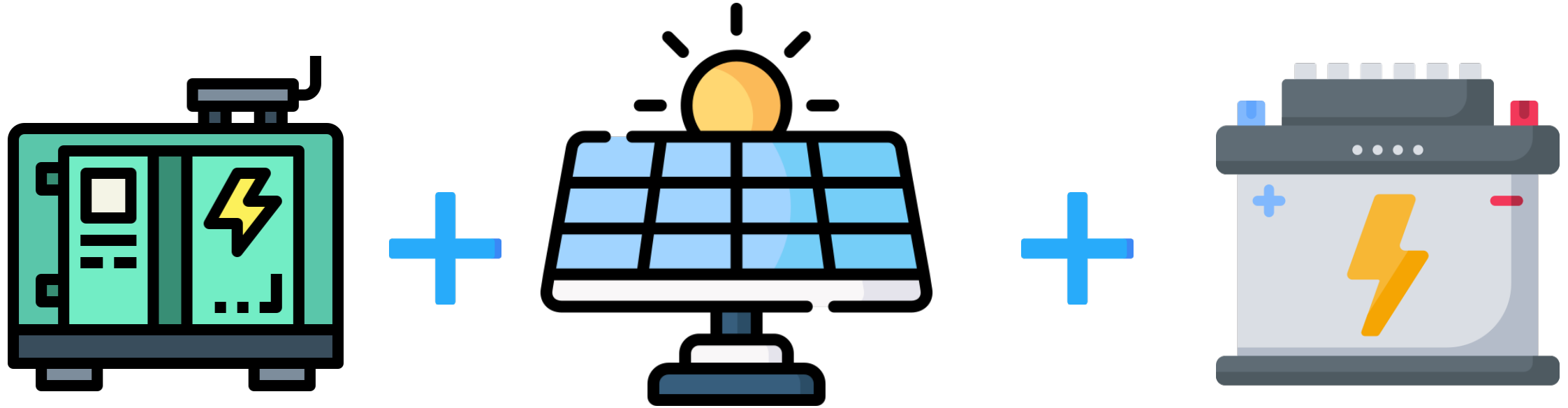
- Converts electrical energy to chemical energy and vice versa
- Most fundamental characteristics:
  - chemistry (lithium-ion, lead acid, etc.)
  - power (kW) and energy storage capacity (kWh)
  - duration in minutes/hours
- Need a charging source & a load
- Efficiency losses of 10-20%



**More via PA Energy Storage Consortium:**  
[dep.pa.gov/Business/Energy/OfficeofPollution  
Prevention/Pages/Energy-Storage.aspx](http://dep.pa.gov/Business/Energy/OfficeofPollutionPrevention/Pages/Energy-Storage.aspx)

Image courtesy of Scale Microgrids: BESS and switchgear inside enclosure

# How can DER work with diesel backups?



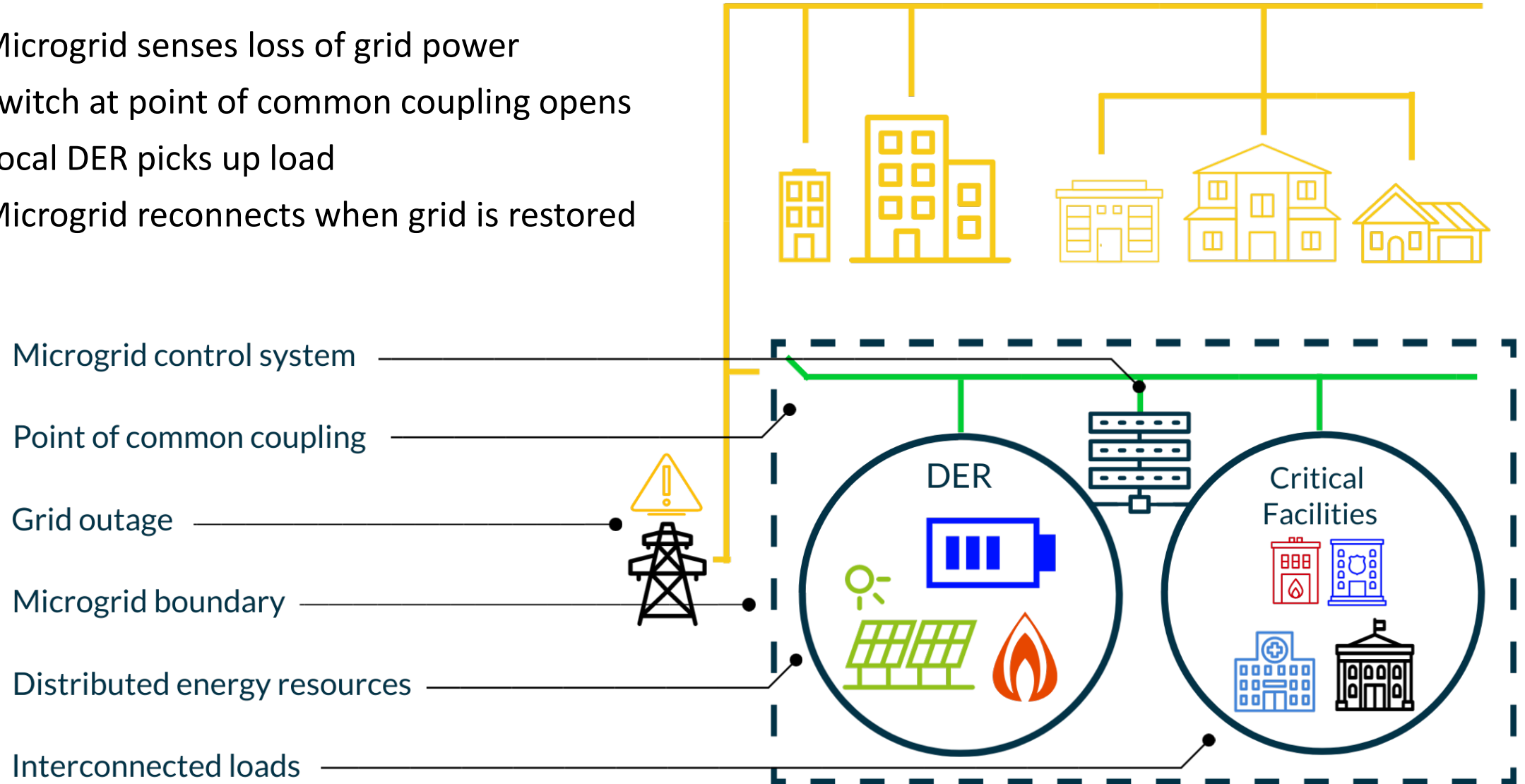
- Critical facilities typically have existing standby generators
- Adding PV and BESS can improve resilience, economics, and environmental impact

# Ultimate Resilience: Microgrids

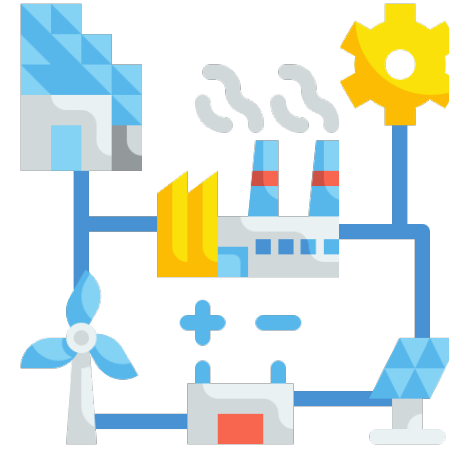
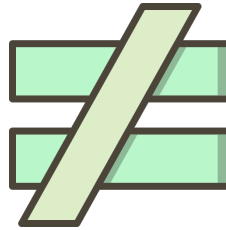
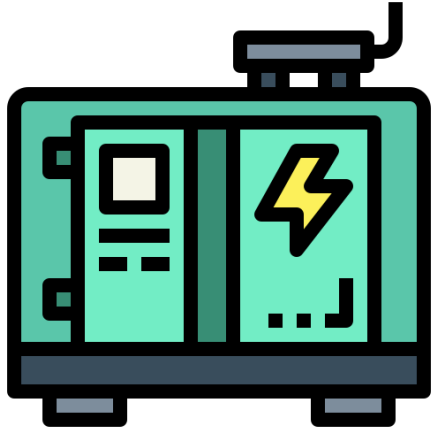
- Group of **interconnected loads** and **distributed energy resources (DER)**
- Has clearly defined **electrical boundaries**
- Acts as a **single controllable entity** with respect to the macrogrid
- Can **connect and disconnect** from the grid
- Can operate in **grid-connected** or **island-mode**

# Islanded Microgrid Diagram

1. Microgrid senses loss of grid power
2. Switch at point of common coupling opens
3. Local DER picks up load
4. Microgrid reconnects when grid is restored



# Standby Generators vs. Microgrids



## Standby Generators

- Typically runs on diesel fuel (diesel emissions, heavily reliant on supply chain logistics)
- Supplies power to local loads during an outage
- A brief loss of power is typical
- Rated to run  $\approx$  500 hours/year at 70% capacity
- Cannot operate in parallel with or put energy onto the grid

## Microgrids

- Can incorporate any DER (diesel, NG, RE, etc.)
- Senses grid conditions; can react more nimbly
- Reduce or eliminate experienced power loss
- Can typically run indefinitely at or near capacity
- Can be configured to interact with the grid and create revenue streams



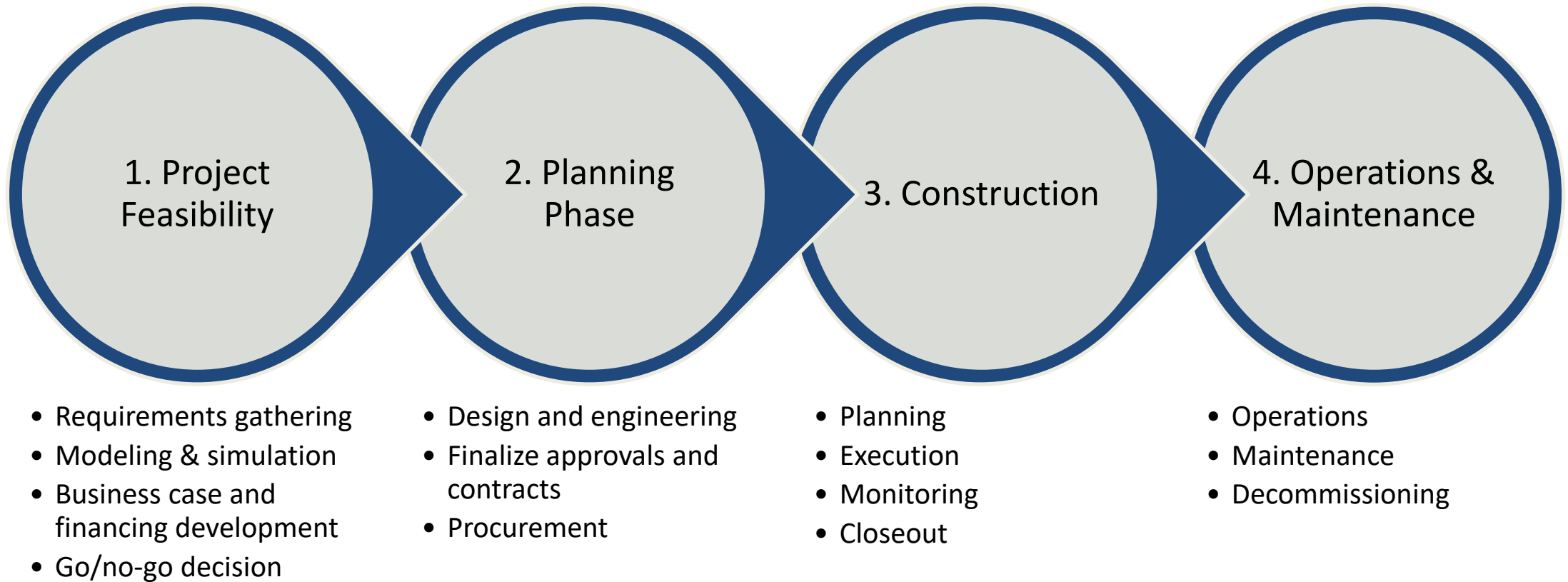
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### **3. Project development cycle**

# Project Development Cycle Overview





# Feasibility Phase

## Typical Feasibility Objectives

- ☐ Identify all project stakeholders
- ☐ Establish consensus on project concept
- ☐ Gather stakeholder input and project requirements
- ☐ Develop techno-economic modeling
- ☐ Refine model based on feedback
- ☐ Finalize study with recommendations
- ☐ Go/no-go decision



Image courtesy of ProtoGen, Inc: Screenshot of techno-economic modeling software



# Feasibility Phase: Types of info needed

- Project goals
- Operational requirements including any planned changes to operations
- Site energy usage and utility bills
- Inventory of any existing or planned assets
- Spatial information about the site



**FIELD ARRAY INFORMATION**

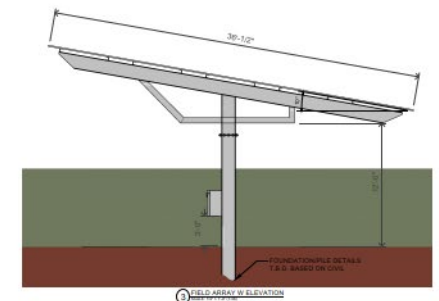
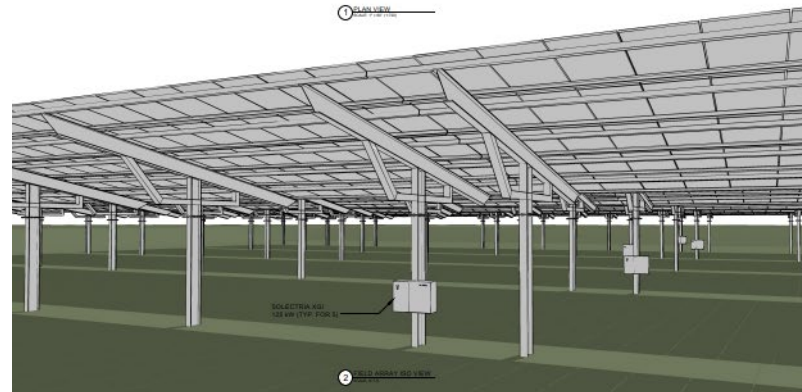
- DC CAPACITY: 1.25 MW
- MODULE POWER: 580 W
- # MODULES: 2,500
- STRING VOLTAGE: 1,500 Vmax
- MODULES/STRING: 25
- INVERTER SIZE: 125 kW / 125 KVA - 600VAC
- # INVERTERS: 5
- DC:AC RATIO: 2.0

**OFFICE BLDG INFORMATION**

- DC CAPACITY: 137.5 kW
- MODULE POWER: 580 W
- # MODULES: 475 + 1 AESTHETIC SPACE
- STRING VOLTAGE: 1,500 Vmax
- MODULES/STRING: 25
- INVERTER SIZE: 125 kW / 125 KVA - 600VAC
- # INVERTERS: 2
- DC:AC RATIO: 1.35

**ENERGY STORAGE SYSTEM INFORMATION**

- ENERGY CAPACITY: 100 kWh
- INVERTER POWER: 150 kW
- CHEMISTRY: LITHIUM



# Feasibility Phase: Typical outcomes

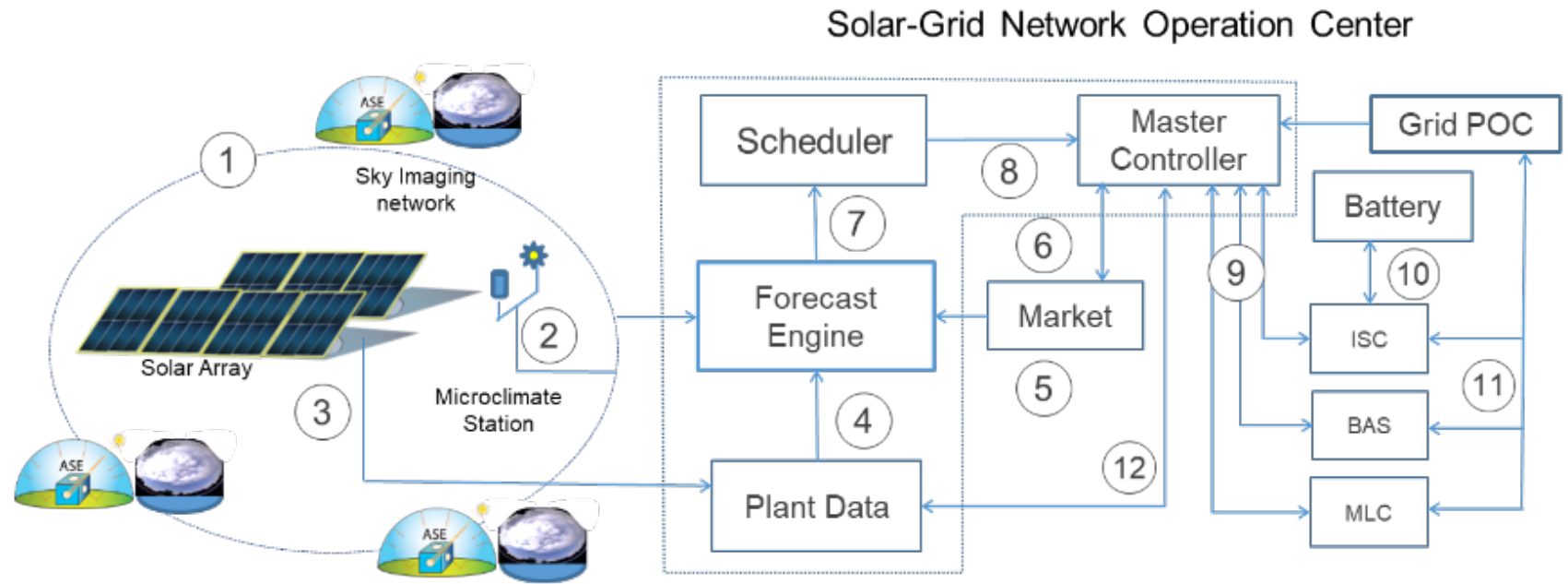
- Develop project vision
- Conceptual basis of design
  - equipment types
  - capacities
  - modes of operation
  - renderings
- Proforma business case with supporting economic modeling
- Go/no-go decision



# Planning Phase

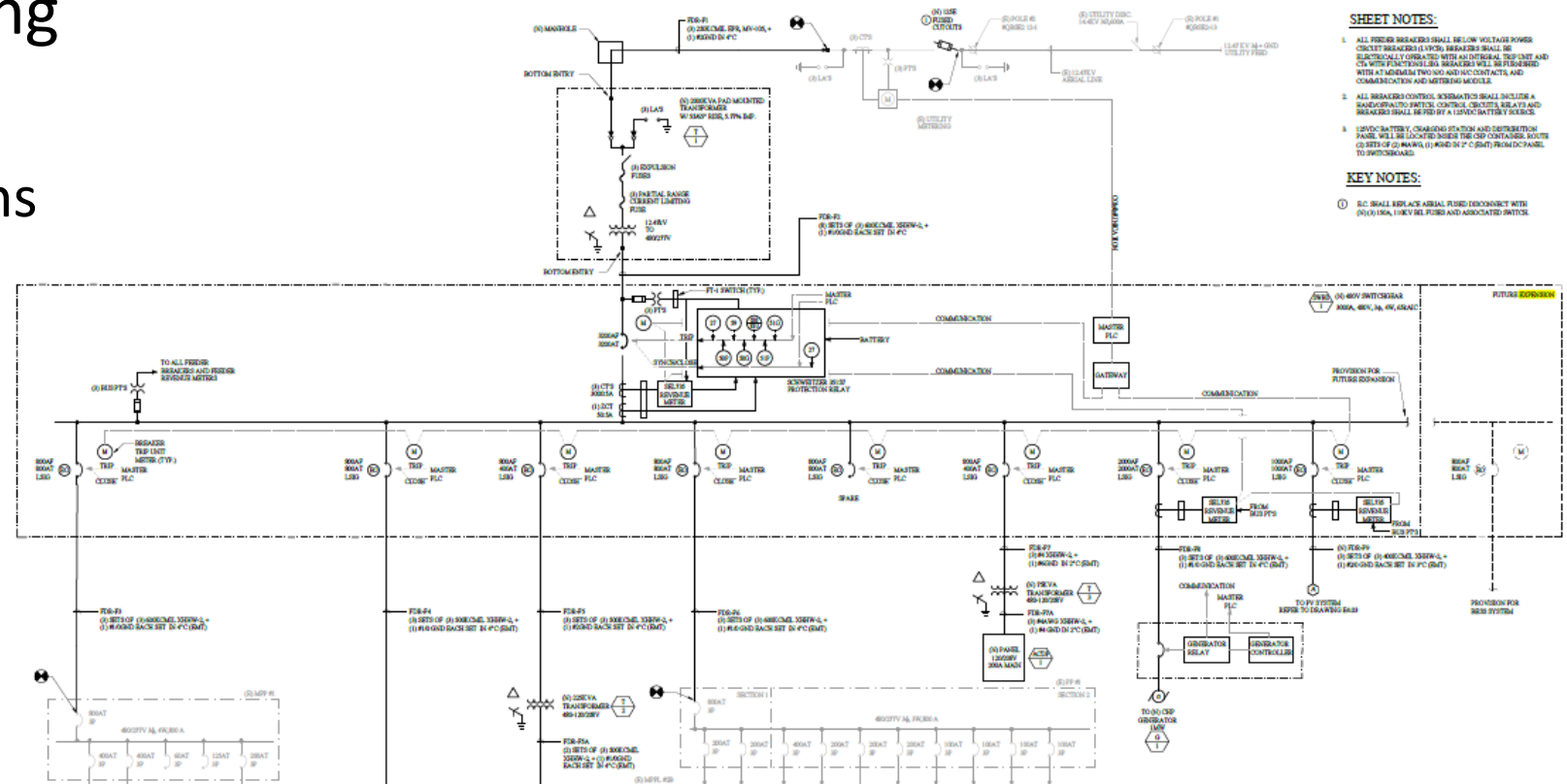
## Typical Planning Objectives:

- Identify engineering disciplines required
- Identify relevant codes and standards
- Design and engineering kick-off
- Design coordination, review and approval
- Construction drawings and planning
- Procure equipment and subcontractors, as necessary



# Planning Phase: Typical outcomes

- Design & engineering
  - Preliminary design
  - 30-60-90% iterations
  - Construction drawings issued
- Procurement
  - Major equipment
  - Balance of plant





# Construction Phase

## Typical Construction Objectives:

- ☐ Assemble the project team
- ☐ Implement a project charter
- ☐ Conduct project planning
- ☐ Execute the project
- ☐ Monitor and control the project
- ☐ Commission the project
- ☐ System is operational



Images courtesy of ProtoGen, Inc: Pad-mounted 65kW microturbine (left); BESS being hoisted into electrical room

# Construction Phase: Typical outcomes

- Initiation
- Project planning
- Project execution
- Monitoring and control
- Project Commissioning



Image courtesy of ProtoGen, Inc: Electrical worker checks BESS connections



# Operations and Maintenance Phase

## O&M Objectives:

- ☐ Assemble project documentation
- ☐ Formalize an operational plan
- ☐ Operate the system per plan
- ☐ Meet reporting requirements
- ☐ Perform scheduled maintenance incl. equipment refreshes
- ☐ Troubleshoot problems as they arise
- ☐ Decommission assets per plan



Images courtesy of ProtoGen, Inc: Worker inspects dc side of a PV inverter (left); replaces fuse holders in deenergized combiner box



# O&M Phase: Considerations

- Operator training and/or outsourcing
- Scheduled and non-scheduled maintenance
- Operational modes
- Monitoring
- Decommissioning



Image courtesy of Core States Group: A 2MW natural gas reciprocating engine installed at a chemical plant



# Microgrid Development Guidebook

JANUARY | 2022



- Deep resource for those interested in microgrids
- Divided Into 3 Parts
  - 1 Project Development Lifecycle
  - 2 Microgrid Framework
  - 3 Appendix

**No-cost download:**

**[electri.org/product/the-electrical-contractors-practical-guide-to-microgrid-development/](https://electri.org/product/the-electrical-contractors-practical-guide-to-microgrid-development/)**



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## **4. Funding and Financial Considerations**

# Microgrid and DER Business Drivers



## ECONOMIC:

- reduced OPEX
- reduced or avoided CAPEX
- revenue generation

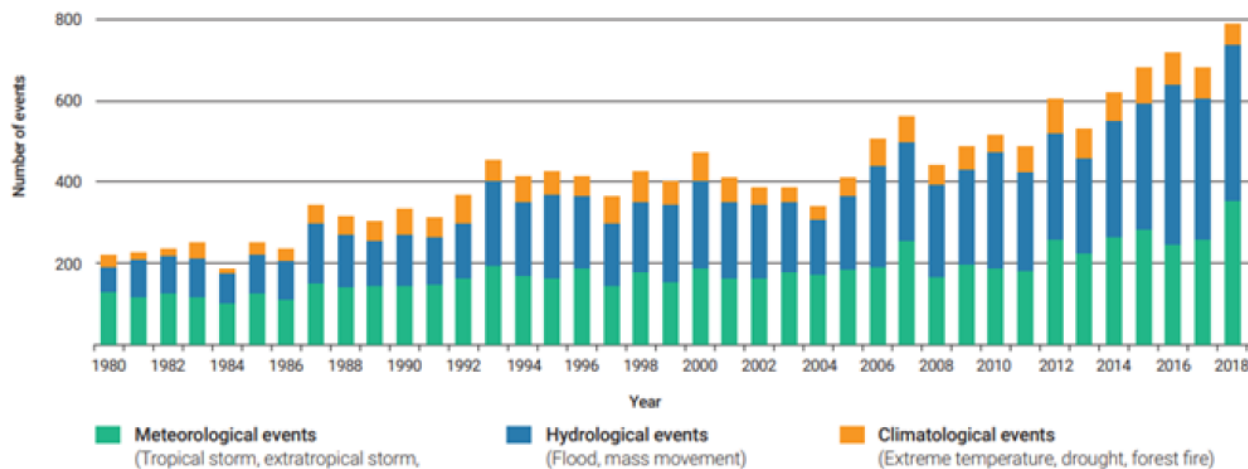


## SUSTAINABILITY:

- Renewable energy goals
- Carbon reduction
- Climate change mandates

**RESILIENCE:** enhanced ability to ride-through adverse events such as extended grid outages, physical attack and cyber attack

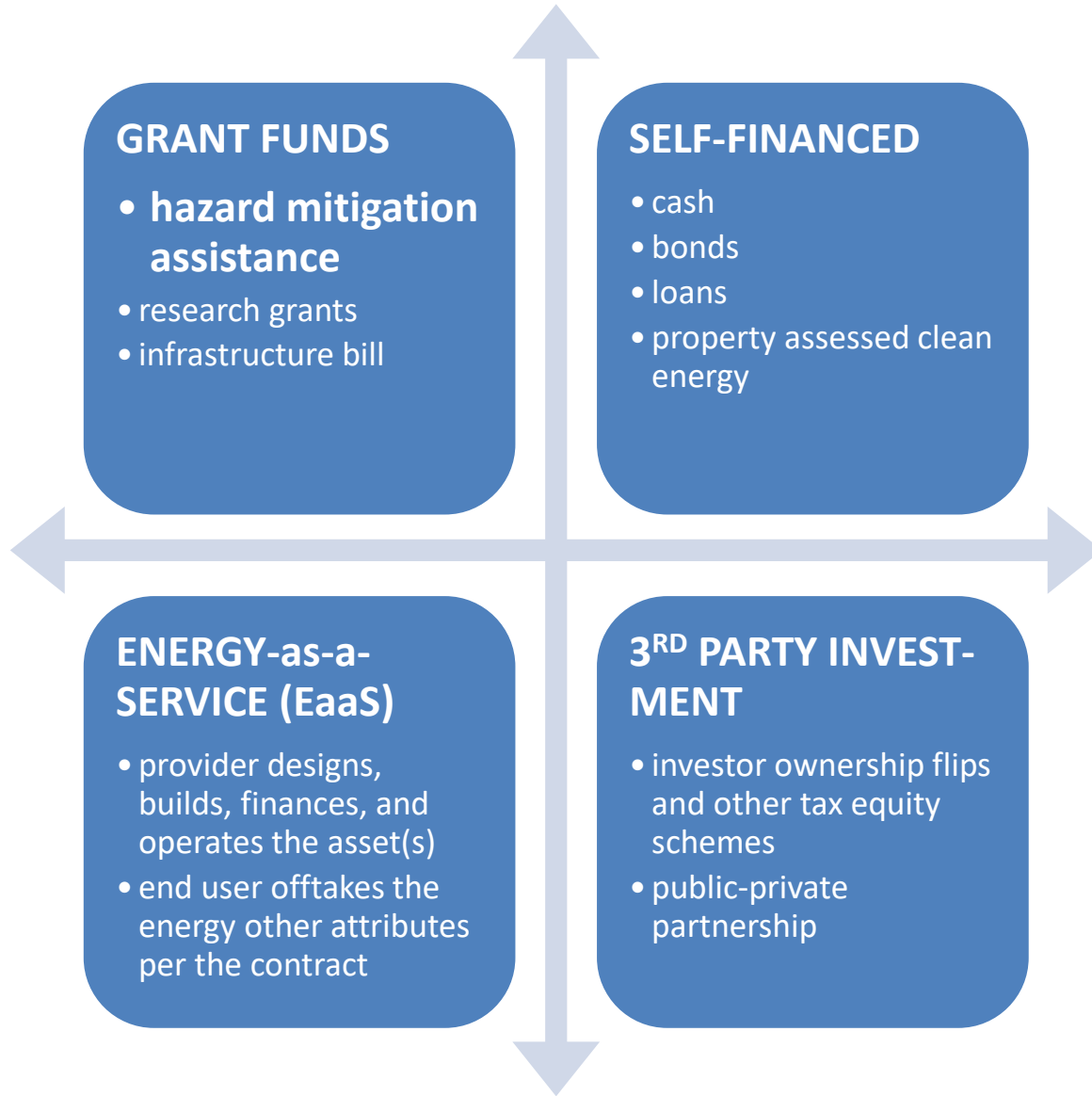
### World weather-related natural catastrophes by peril, 1980-2018



Note: Accounted events have caused at least one fatality and/or produced normalized losses  $\geq$  US\$100K, 300K, 1M, or 3M (depending on the assigned World Bank income group of the affected country).

*Adapted from The United Nations World Water Development Report 2020*

# How are Energy Projects Funded?



## Typical Project Funding Participants

- Project owner
- Project developer or EaaS provider
- Debt (banks/lenders)
- Equity investor (individual or group)
- Granting agency or NGO

# Key Questions to Consider

End Users	Third Parties	Utilities
<p>Is it operationally and financially realistic to manage the implementation of an energy project?</p> <p>If a public entity, do relevant laws allow it to build and own energy projects?</p>	<p>Is there enough room in the deal to meet the investor's required economic return?</p> <p>Is there a compelling case for the project host or end user (e.g., savings, resilience, sustainability benefits)?</p>	<p>Do state regulations permit them to finance, own, and operate generation assets?</p> <p>Are they allowed to recover associated microgrid costs through the rate base?</p>

# HMP Funding Source

## Building Resilient Infrastructure and Communities (BRIC) grant program

### Guiding Principles

Support community capability and capacity building



Enable large infrastructure projects



Encourage and enable innovation



Maintain flexibility



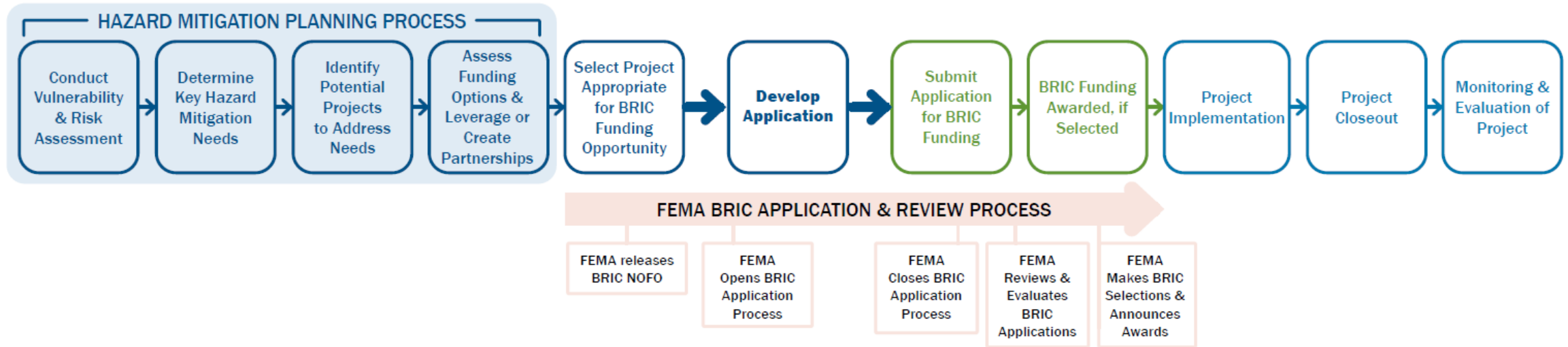
Promote partnerships and equity



Provide consistency










# HMP Funding Process



- Projects identified through the hazard mitigation planning process are eligible for BRIC funding
- BRIC is a competitive FEMA grant program to support states, local communities, tribes and territories

# HMP Funded Examples

HAZARD	PROJECT NAME	COMMUNITY LIFELINES						
		 Safety & Security	 Food, Water, Shelter	 Health & Medical	 Energy (Power & Fuel)	 Communications	 Transportation	 Hazardous Material
All Hazards	Blue Lake Rancheria Tribe Microgrid	X	X		X			
	Bronzeville Microgrid Project	X	X		X	X	X	

- Microgrids and DER projects address all-hazard preparedness
- Energy is cross-cutting, can address multiple lifelines
- Ideal candidate projects:
  - **meet** BRIC goals
  - demonstrate a **convincing cost-benefit** analysis
  - create **social and environmental** and benefits
  - support **diversity, equity and inclusion**





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## **5. Regulatory and Legal Considerations**

# ▶ Permitting and Interconnection Procedures

- Microgrids not specifically defined under PA statutes
- Generally approached under net metering rules
- As with any energy project, you may need:
  - Air permitting for combustion (state and/or local)
  - Noise permit (local)
  - Environmental (NEPA)
  - Zoning and historic preservation approvals
  - Construction permitting and inspection
  - Utility interconnection

# Net Metering

- Net metering available for commercial customers if
  - 3 MW or less and serves onsite load, or
  - 3-5 MW if system can operate in parallel to electric distribution system (EDS) and meets transmission operator requirements, or
  - meets IEEE Standard 1547.4 for Interconnecting Distributed Resources with Electric Power System, and
  - serves to maintain critical infrastructure
- Check local electric utility tariff for requirements

# Contract Risk – Third-Party Ownership

Third-party owns/operates—sells power/resilience

- **Benefits:** no upfront costs; contracts are straightforward with set pricing
- **Drawbacks:** May be more costly at the end of life; less control and economic upside for the end-user



# Contract Risk – Third-Party Design/Build

Self-own/operate project—pay third party to design/build

- **Benefits:** Allows end-user to capture economic upside including any subsidies
- **Drawbacks:** Inexperience in operating microgrids; can be complicated; exposure to market risk



# Contract Risk – Third-Party Development

Self-own project—pay third party to design, build, operate

- **Benefits:** Simplicity; end-user captures economic upside
- **Drawbacks:** May be more costly than simply owning and operating; greater contract risk across construction and operations





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## 6. No-Cost Feasibility Studies

# Post-Webinar Survey

- Please take a few minutes to complete the post-webinar survey:
  - <https://forms.office.com/r/W5b2QrCncZ>
- Survey is anonymous UNLESS interested in a no-cost feasibility study
- Interested parties will be contacted to gather information about your project
- Up to five (5) feasibility studies will be awarded and performed by ProtoGen





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## 7. Questions



# Contact Information



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Kevin Wright  
Kevin@ProtoGenEnergy.com  
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[Energy Assurance and Resiliency \(pa.gov\):](https://www.dep.pa.gov/Business/Energy/OfficeofPollutionPrevention/Pages/Energy-Assurance.aspx)

<https://www.dep.pa.gov/Business/Energy/OfficeofPollutionPrevention/Pages/Energy-Assurance.aspx>